

Presentation Skills Coaching

At-A-Glance

Senior leaders are often required to make high impact, high stakes presentations. This program is customized to target each individual's specific presentation skill needs. This may include refining skills or working on those that impact clarity and credibility. Below is a sample of some common coaching content areas.

Content Areas	<ol style="list-style-type: none">1. Connecting and engaging with the audience2. Handling and redirecting nervous energy3. Bringing energy to the presentation4. Developing powerful and memorable openings and closings5. Developing content that's logically organized and audience focused6. Handling questions to enhance credibility7. Projecting confidence through appropriate gestures, pace, and movement8. Working with and designing visuals to enhance the presentation, not detract from it9. "Quick hit" feedback and coaching for upcoming presentations
Process	<ol style="list-style-type: none">1. Discuss and develop clear goal(s) for coaching; determine visible measures of success2. Develop a "baseline" for the individual with video. Identify skills that are working well and those that need further development3. Target development areas, and provide one-to-one coaching, practice, and review4. Apply skills to upcoming presentation5. Evaluate against measures of success
Target Audience	Leaders or executives who are regularly required to present in high impact This could include project managers, sales leaders, and executives.



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